

**EUROPEAN
CURRICULUM VITAE
FORMAT**



PERSONAL INFORMATION

Name **STOENESCU NICOLAE GABRIEL**
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Arges, Romania
Telephone +40 744 347 318
Fax -
E-mail gstoenescu@gmail.com
Nationality Romanian
Date of birth 27, April, 1984

WORK EXPERIENCE

- Dates (from - to) 01, October, 2011 - present
- Name and address of employer YF - Youth and Future (Pitesti, Romania)
- Type of business or sector Non-profit organization
- Occupation or position held European Citizenship Responsible
Developing European Youth Projects
- Main activities and responsibilities
- Dates (from - to) 01, October, 2010 - 01, May, 2011
- Name and address of employer Fundacion Comunidad Valenciana (Valencia, Spain)
- Type of business or sector Non-profit organization
- Occupation or position held Graphic Designer and Logistics Responsible
Developing European Projects
- Main activities and responsibilities
 - assistance in organizing and presentation of European projects
 - assistance in organizing events: conferences, seminars, meetings, workshops etc..
 - translations (Spanish - English, English - Spanish) official documents, projects
 - creating flyers, posters, banners, logos, calendars, maps, newspapers;
- Dates (from - to) 01, October, 2008 - 01, October, 2010
- Name and address of employer Vasicos Center (Pitesti, Romania)
- Type of business or sector Producer and exporter of raw materials
- Occupation or position held Economist - Export Department
Managing the export process
- Main activities and responsibilities
 - identifying potential clients from UAE, Saudi Arabia, Kuwait, Jordan, Bahrain, Sudan, Morocco, Algeria, Tunisia, China, etc.
 - searching the best transport solution;
 - analysis of quotations received and presenting the best deals;

- verification of letters of credit received from customers;
- preparing and sending to clients necessary amendments;
- preparing the letter of credit documents for the bank;
- external correspondence, proposals, requests and offers
- monthly reports regarding the sales, divided by items, countries, clients etc.

• **Dates (from - to)**

01, October, 2006 – 01, October, 2008

• **Name and address of employer**

Constantin Brancoveanu University (Pitesti, Romania)

• **Type of business or sector**

Private University

• **Occupation or position held**

Logistics Responsible and Newspaper Layouts

• **Main activities and responsibilities**

- university news papers layouts
- graphic designer flyers, posters, banners etc.
- electronics responsible: IT, sound and video projection;
- assistance in organizing events hosted by Constantin Brancoveanu University

EDUCATION AND TRAINING

• Dates (from - to)

October, 2003 – October, 2007

• Name and type of organisation providing education and training

Constantin Brancoveanu University (Pitesti , Romania)

• Principal subjects/occupational skills covered

Management, Global Economics, Financial Risks, Statistics, Accounting, Insurance and Transporting, Informatics,

• Title of qualification awarded

Economist

PERSONAL SKILLS AND COMPETENCES

- Experience in commercial activities and commercial negotiation skills;
- Experience in client-oriented activities: identifying customer needs, persuasion;
- Proficiency in English and Spanish;
- Excellent communication skills, both internally and externally
- The ability to create long-term partnerships;
- Discipline and good organizational capacity;
- Ability to work both independently and in team.

• Strategic and analytical thinking;

MOTHER TONGUE
OTHER LANGUAGES

Romanian

• Reading / Writing / Verbal skills

English
Excellent / Excellent / Excellent

• Reading / Writing / Verbal skills

Spanish
Good / Good / Good

ORGANISATIONAL SKILLS
AND COMPETENCES

Coordination and administration of people, projects and budgets; at work, in voluntary work (for example culture and sports) and at home, etc.

[Promptness and efficiency in carrying out the work;
Capacity of self-improvement and use of experience gained;
Communication skills;
Accountability;
Creativity, leadership
Confidentiality;
Honesty and loyalty;
Capacity for analysis and synthesis;
Ability to work in a team and independently;
Written and oral communication skills;
Raising concern for individual professional

ARTISTIC SKILLS
AND COMPETENCES
Music, writing, design, etc.

Music competences – Arts School Pitesti, Percussion Class (2000-2002)
Graphic design – self studied

DRIVING LICENCE(S)

B category, September 2002

ADDITIONAL INFORMATION

References provided on request